

"Everyone has their own idea of Security:
To make yours, we start from the Code."

# Intuiting the future and programming it TODAY

# We create vertical systems for corporate security.

"Resourcefulness. Passion. Curiosity. Readiness to help. For over 15 years, these are the values that have been the hallmarks of our approach to business and source of motivation for our entire professional team, and which have enabled us to achieve major successes.

Throughout this time, we have always **kept ourselves fully focussed on our people**, giving them the freedom to **explore and experiment** with new solutions, thus stimulating their sense of responsibility and their skills. This approach has enabled Digitronica.IT to grow and reach a prominent position in the domestic market, becoming one of the main players for the **development and installation of software aimed at solving problems related to corporate security.** Our challenge now is to be innovators in the future too, exactly as we are today."

Vinicio Menini and Giorgio Danieli **Founders of Digitronica.IT** 



# Information technology

# 2004 - Digitronica.IT is established

The need to **experiment with innovative solutions and focus on new projects** led to our decision to found Digitronica.IT, resulting in us parting company with Digitronica Group definitively, which we had been part of since 1978.

### 2011 - We achieve important milestones

Our expanding client portfolio and enduring long-term working collaborations with some of the largest companies nationally enabled us to reach a turnover in excess of € 3,000,000 in 2011.

# 2019 - We become an S.p.A.

The transformation of the company from S.r.l. (Limited Liability) to S.p.A. (Joint Stock) was a **natural consequence of the results obtained** both in terms of turnover and consolidation of the technical-commercial collaborations with influential **international partners**.



# Mission & Vision

# Bringing innovation to companies for over 15 years.

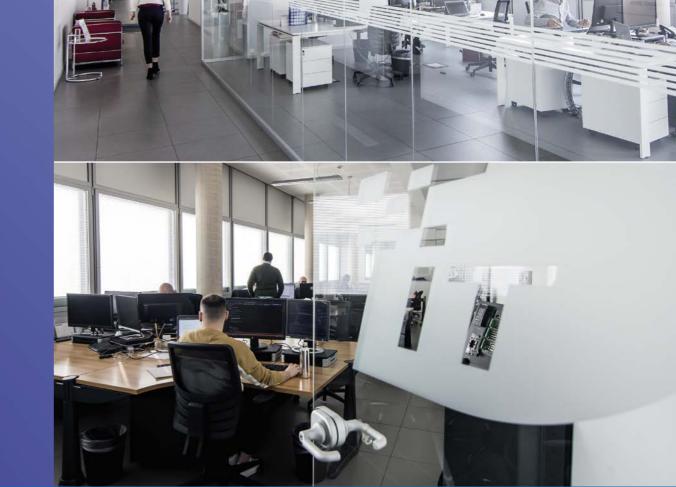
We operate within a sector which, by its nature, is constantly evolving. Technology changes rapidly, adapting over time to the needs of its users. In fact, the goal is to create and develop solutions capable of solving specific needs of companies, linked to staff security.

Our desire is to identify systems that help those who are using them to make correct decisions, thus guaranteeing them the opportunity to act, safe in the knowledge that they are fully conversant with their own system. In this way, all information provided by the data becomes a decision support tool for management.

It is thus essential for us to **remain fully acquainted** with the evolution and progress of technologies, in order to offer solutions that are cutting edge and capable of fully exploiting the potential of new intelligence systems. We embrace innovation and strive to develop it for the benefit of our clients.



Our methodology to ensure your security.



# 1 - Preliminary meeting

Our technical and sales teams meet the client in order to illustrate the **potential of our technologies with the aim of solving specific problems** within the company.

### 2 - Technical analysis

Our technical department conducts an in-depth analysis of the current state of the company, **evaluating in detail the needs** highlighted by the client during the interview.

# 3 - Feasibility study

Once the preliminary analysis has been carried out, a prospectus is drawn up to **evaluate the feasibility** of the proposal, with close regard to the business context in which it will be implemented.

# 4 - Design development

Once the project specifications have been **defined and software development has been implemented,** our technical team is responsible for developing the stylistic and design aspects of the interface, **to ensure the product is as user-friendly as possible.** 

# 5 - Security requirements

Once the new software development phase is complete, vulnerability tests are carried out to **verify and confirm how robust and durable our system is to hypothetical cyber attacks.** 

### 6 - Testing

Before installing the new software in the company, a testing environment is set up where all checks are carried out to ensure our system functions correctly.

### 7 - Delivery

After successful testing, we organise delivery of the software. Management of installation is carried out in a manner which **guarantees zero impact on the organization and ensures the client's business continues to function normally,** even during the conversion to the new system.



# We apply our code in different environments

### **SECURITY**

Security is commonly understood to mean **protection from deliberate threats** and attacks on people and things. In order to help our clients in the management and monitoring of all security flows, we have implemented software that, through **real-time information**, allows **corrective actions to be taken**. Thanks to these centralized monitoring applications, it's possible to have a **complete overview of all the processes**, from fire alarms through to security alarm systems. In this way it **becomes easier to manage emergencies and limit potential damage.** 

### **SAFETY**

This term identifies the **set of actions aimed at protecting personnel from accidents and breakages.** Indeed, it is essential for companies to implement an **action plan aimed at protecting** people and things from accidents and risks that could jeopardize their safety and health. Having a clear **overview of the location of people within your company** premises enables you to increase the overall level of safety and **offer greater guarantees** to those inside, without compromising your organisation's operations.

### **COMPLIANCE**

In the context of technology, compliance concerns the **set of regulations that govern and directly or indirectly impact on the management of corporate security.** Within this context, particular attention is paid to **legislation regarding cyber crime, the processing of personal data, video surveillance and remote supervision of workers.** It therefore becomes essential to manage the monitoring of and **changes to regulations carefully,** in order to assess the risks to your company in the event of failure to comply with such regulations. All our software is **developed to comply with current legislation.** 



# Identity management

# SCS Security Core System

The term identity management describes all the organizational processes that enable an organisation to **identify, authenticate and authorise people to have access to company premises.** In order to carry out these functions, we have developed our Security Core System (SCS) framework, which lets you **manage the identities and the various corporate workflows** up to and including complete coverage of all your control needs. Our system is based on a **centralized repository** that collects and distributes information relating to the details of all individuals who have had contact with the company.

All the data collected is associated with the credentials and authorizations attributed to individual users, whether they are employees, consultants, contractors or visitors. The system enables you to verify the whereabouts of people within the company premises, ensuring more streamlined management and organization of security procedures. In fact, the information relating to the location and the number of people present within your company enables you to efficiently implement all security procedures, where it should prove necessary.

Can be operated through a web interface.

Engine and interfaces for company procedures: activation, management, modification and termination.

Integrated system for automatically generating and sending notifications.

Features for the support and monitoring of operations related to identity management.

Modules for the creation and structured management of complex operational and authorization workflows.

Enables centralized management of all access control systems, even from different manufacturers.

Dashboards can be customised based on corporate function and the expected process role.



# Reduction of the margin of error

during data entry and maintenance.



## Protection of your investment

even concerning major changes to your organization and processes.



### Corporate certainty regarding

the veracity of the data generated and decision-making and operational responsibilities relating to actions taken

# Credential management

# **Photobase**

Photobase is an application that **manages every aspect of the process of production and deployment of credentials,** in complete autonomy and without the need for pre-printed forms or passport photos. The consolidated software architecture means the entire system is **maximally adaptable and integrates fully with third-party hardware and other devices.** This feature ensures perfect and unified management of the entire production and encoding process, even when dealing with multiple batches, complex layouts or the need to use credentials produced immediately.

The application is perfectly suited for **automating procedures for detecting the presence of people**, which are verified using badges and/or credentials from mobile devices. In this way, all the data and information essential for the human resources department can be quickly and easily collected.



Dedicated, personalized layouts for each sector/company task, ensuring the correct application of the company identity.

Possibility to produce badges "on demand".

Integrated production and encoding process for ID badges with single or multiple technologies and using a range of technologies, according to needs.



### Greater effectiveness guaranteed

thanks to fully-integrated management of the entire creation and encoding process.



### Enhanced efficiency

as the badges produced can be used immediately.



## No operational impact

thanks to the minimal learning curve required to use the application.

# Visitor management

# PhotoGuest visitor management

This is a modular and highly customizable application which can be tailored to meet your business needs. It is used for the structured management of the flow of registration processes carried out by the reception desk. The particular strengths of this system are the possibility of native integration with access control and badge production services, as well as the possibility of implementing Virtual reception solutions



# **Simplified**validation and authorization

process.

# GuestWeb visitor reservation system

This is a module of the PhotoGuest application that allows you to **manage the reservation of visits** by employees or those staff authorized to receive visits. The system **facilitates registration procedures** and improves reception desk operations, allowing each authorized employee to independently enter and manage reservations relating to scheduled visits.



# Can be integrated with your company calendar.

# Virtual reception

This solution enables centralization and automation of all aspects regarding the reservation, reception and access to company sites by visitors. The system is further enhanced by its **simple interface** and the ability to notify the staff member concerned that their visitor has arrived.



# Service coverage

can be extended to company sites which are not physically manned

# Access control

# Supervised access

### Multiaccess

This solution lets you acquire, validate and monitor in real time the movement of employees, contractors and visitors through video surveillance systems. Access is governed by means of rules and policies established beforehand, in line with company guidelines.



### Reduced times

Centralised control means reduced times for managing authorisation processes.

# Parking management

### Car park access

Solution for automating the process of vehicle access to company sites and the management of parking areas. This is a video surveillance system that also allows you to assign different parking areas according to a range of parameters.



# Vehicles can be identified

via a UHF TAG or licence plate recognition.

# Access to remote sites

### Pemarres

This system allows you to control access to unstaffed off-site premises, through the recognition and identification of those personnel requesting access. The software combines surveillance and security functions in a single centralised reception desk.



# Enhanced access management

during those times when sites cannot be staffed.

# Access via mobile devices

### Mobile access

This system **allows smartphones to be used to open doors and gates,** both near barriers with a "Tap" and remotely by means of "Twist and go" gesture technology. Mobile Access supports the use of Bluetooth and NFC technology on iOS and Android devices.



### Supports

bluetooth and NFC technologies.

# TOTAL SOLUTION FREEDOM

# We transform your problems into opportunities

Analysis of critical issues within your company is the motivating force that guides innovation in our technical department and enables us to provide you with practical, functional and innovative solutions. We create bespoke projects to meet your specific management and security needs. This means that with our proven expertise and wealth of experience we can offer you solutions to transform problems into strengths.



# Vehicle Management for logistics purposes

Solution created to **automate access to vehicles** on company sites, and simultaneously **monitor vehicle movements.** The system provides a detailed report with all transit data and enables you to define the maximum times vehicles can remain on site



# Control room security

This system offers controllers the tools to supervise and record significant events, so as to be able to manage all the activities relating to critical events. This solution comes into its own for Crisis Management, enabling you to analyse any event and automate the configuration corrective actions necessary.



# Security incidents

Development of a front-end application that records and registers security incidents, both in the monitoring and analysis phase. This system enables you to protect your company assets, by checking all those events that could affect your company's business.



# Site access request system

Solution that enables the **computerization and automation of the process of requesting access** to company premises by contractor personnel, through the production of ID badges. The two applications that make up the system enable you to create and manage all requests for access to company sites.



# Security service management

This system consists of two portals, one for external security providers and one for company personnel responsible for security across multiple sites. It therefore enables you to manage security services, the **processing of individual service requests,** and the management of the annual budget broken down by zones and services.



# Multivision platform

Supervision platform that allows you to centrally manage the operating status of the hardware devices of all the security systems present in the company. By collecting alarm signals in real time, all security operation personnel can verify and accurately assess the urgency of the situation and determine the correct action to take.

# Certifications & Security



# ISO 9001:2015 Quality Management System certification

In 2019 we obtained the renewal of our ISO 9001:2015 certification, confirming our commitment to upholding our quality management system. This certification demonstrates our ability to provide products and services that meet all client requirements and guarantee complete satisfaction.



# ISO / IEC 27001 Information Security Management Systems Certification

In 2021 we completed the ISO 27001 certification process, confirming our commitment to implement an information security management system. The certification attests our ability to proactively protect information, in order to ensure its adequate integrity, confidentiality and availability.





Silver Datacenter Silver Midmarket Solution Provider

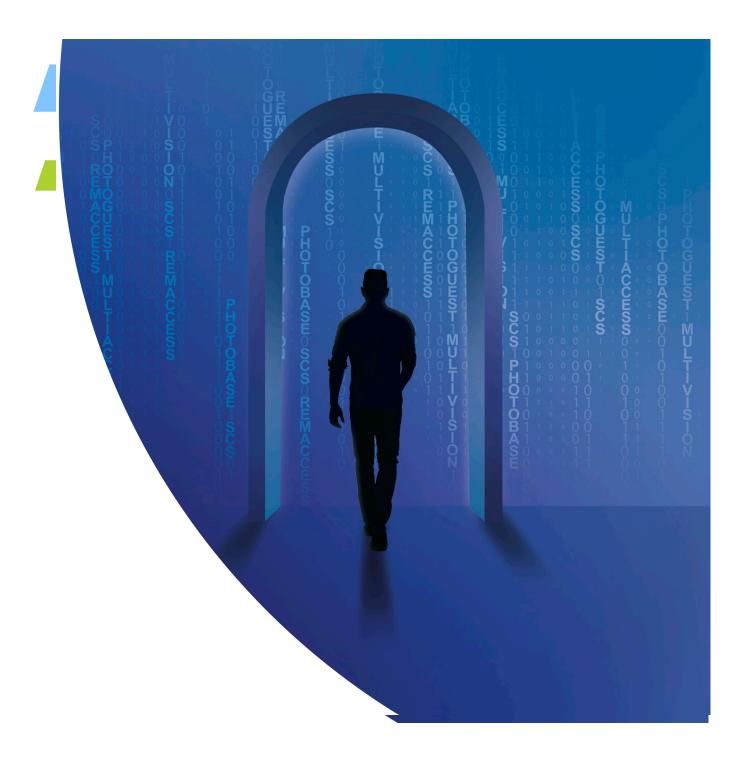




# **Quality Assurance** & Compliance

We have established the "Quality Assurance & Compliance" function within our company, which includes three macro areas: Quality Assurance, compliance with the new GDPR/EU Reg. 679/2016, and the MOGC (Management and Organisation Model Compliance) pursuant to Legislative Decree 231/2001. Through this function, we are able to monitor internal processes, verify that they are operating efficiently and guarantee the correct treatment and full protection of client data. All this translates into concrete advantages for our clients: complete transparency, enhanced guarantees, full satisfaction. We are convinced that an approach oriented towards clarity and sharing is a winning formula not only for us but also for our clients.



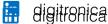




Viale del Lavoro, 52 37135 Verena: IT

T +39 045 50 19 01 F +39 045 50 22 58 info@digitronica.it digitronica.it@pec.it











BigitronicalT

www.digitronica.it